

# Simplification of Groups

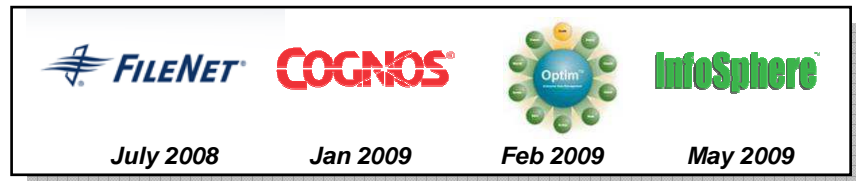
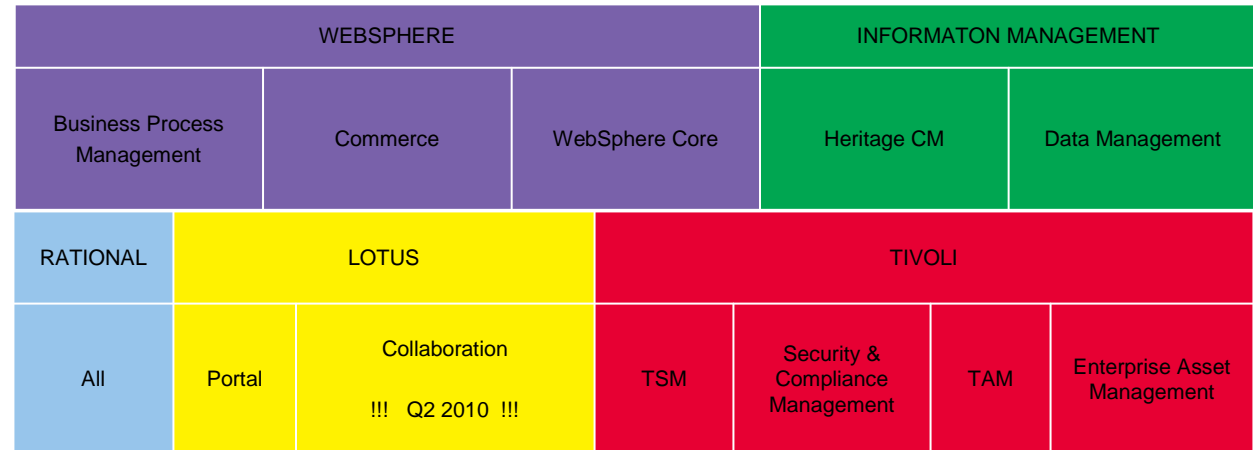
(Growth Through Skills) => USE NOW:

## Software Value Plus

Authorized distribution with Passport  
Advantage pricing  
**controlled distribution**  
=> **Authorized distribution**

Unique Authorized distribution with discount-off-list pricing and a model for Support Providing Partners  
**Software ValueNet**

Product lines with unrestricted broad partner access for resale and fulfillment (no change)  
**open distribution**



WEBSHERE	WebSphere Voice Server	TIVOLI	All Appliances	LOTUS	All Express Products
	WebSphere App Server Community Edition		All Express Products		LotusLive ("Bluehouse" beta SaaS offering)
	WebSphere App Server		Tivoli Continuous Data Protection for Files		Lotus® 1-2-3®; Lotus Organizer; Lotus Smart Suite
	WebSphere App Server For iSeries®		Tivoli Monitoring for MS Apps		<del>Lotus Connections</del>
	WebSphere Application Server - Express™		Tivoli Monitoring for Servers		Lotus Domino®; Lotus Domino Document Manager
	WebSphere Application Server ND		Maximo® Essentials		Lotus Expeditor
	WebSphere Business Modeler		Tivoli Storage Manager (entire product family)		Lotus Foundations™ Start
	WebSphere Homepage Builder		System Storage™ Productivity Center (SSPC)		Lotus Mobile Connect
	WebSphere sMash		System Storage SAN Volume Controller Entry Edition		Lotus Notes® Client; Lotus Notes Extensions
	WebSphere Translation Server		Tivoli Access Manager Enterprise Single Sign-On		Lotus Protector for Mail Security
	WebSphere Voice Response		TotalStorage® Productivity Center Basic Edition		<del>Lotus Quick™</del>
	WebSphere Real Time		Tivoli Provisioning Manager for OS Deployment		<del>Lotus Sametime™ (Entry, Standard &amp; Unity™)</del>
	WebSphere Application Server Hypervisor Edition		Tivoli Storage Manager Fastback Center		Lotus Symphony™
	WSBIA – WebSphere BI Adapters		Rational AppScan® Express		WebSphere Everyplace® Custom Environment
	WebSphere Adapters		Rational Build Forge® Express		WebSphere Everyplace Micro Environment
WebSphere Commerce - Express	Rational Quality Manager Express	DB2® Express			
WebSphere Commerce Developer - Express	Rational Team Concert™ Express	Informix® Express			
	RATIONAL		IM		