



Symantec and Logix Belux sign a distribution agreement for the Belux market

With the Symantec Enterprise Solutions, Logix Belux strengthens its offering for datacenter infrastructures.

Brussels - April 30th, 2008 Logix Belux, leading e-business infrastructure solutions and services provider for IT professionals, announces its strategic alliance with Symantec, global leader in infrastructure software enabling customers to protect their infrastructure, information and interactions by delivering solutions and services that address risks to security, availability, compliance and performance.

Logix Belux will distribute in the Belux market the Symantec Enterprise Solutions offering which includes Enterprise Availability (storage software family including NetBackup, Enterprise Vault Server and Storage Foundation) - Enterprise Security (security appliances, compliancy, policy enforcement solutions) and Endpoint Security. This new agreement with Symantec demonstrates the distributor's determination to expand its storage portfolio and to strengthen its datacenter approach. With Symantec, NetApp and IBM Storage offering, Logix Belux is the "incontournable" added value provider for the VAR's and SI's that want to develop their storage and infrastructure business while continuously searching for cross-selling advantages and solutions offering. For example, Logix Belux will organise in the beginning of June a workshop for resellers and integrators to present and demonstrate the integration between Symantec storage solutions and NetApp.

"We are very happy with this new distribution agreement with Symantec", comments Tom Vallons, Manager of the Datacenter Business Unit at Logix. "It completes our offering for datacenter infrastructures and will enable us to create synergies with other products and solutions in our portfolio. In the coming months we will focus very strongly on the interaction between the Enterprise Availability offerings and NetApp, and will include a Symantec demo infrastructure in our demo room."

The agreement with Logix Belux underlines the Symantec strategy to develop its Belux channel business. Thanks to its expanded network of VAR's and SI's and to its knowledge of the storage and virtualisation markets, Logix Belux is indeed the added value distributor to recruit and enable new partners for Symantec solutions.

"The recent signing of Logix as a Symantec Value Added Distributor for the Belgium and Luxembourg territories will provide us going forward with increased focus, sales and pre-sales support towards our reseller channel. Key areas will include our Datacenter Availability solution product set, such as Storage Foundation and Storage Foundation HA and developing further our Exchange platform solutions from both an Availability and Security perspective", comments Ian Walker, Enterprise Distribution Sales Manager Benelux.

About Symantec

Symantec is a global leader in providing security, storage and systems management solutions to help businesses and consumers secure and manage their information. Headquartered in Cupertino, Calif., Symantec has operations in more than 40 countries. More information is available at www.symantec.com.

About Logix

Founded in 1998, Logix Belux (40 employees, € 58 M revenue in 2006), subsidiary of Logix Group is a leading e-business infrastructure solutions and services provider for IT professionals.

Logix Belux provides companies with a full range of infrastructure stacks (middleware, servers, storage, network and security) based on leading-edge partnerships in combination with innovative services through a network of value-added resellers, systems integrators, ISV's and consultants. More than 450 partners in Belux benefit from Logix Belux technical and sales expertise as well as a real business development support through its full range of value added services (integration, training, logistics, marketing and financial). Logix Group has locations in France, Belgium, Luxembourg, Holland, Spain, Morocco (+21 NWA countries), Poland, Israel, Denmark, Finland, Sweden and Norway. For more information about Logix Belux, visit the website www.logix.be.

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