



IBM Internet Security Systems (ISS) and Logix Belux sign a distribution agreement for the Belux market

With IBM ISS, IPvista Belux - Logix Belux business unit dedicated to network & security solutions - continues to expand its security offering.

Brussels – April 30th, 2008 Logix Belux, leading e-business infrastructure solutions and services provider for IT professionals, announce a strategic alliance with IBM ISS. Integrated in the IBM Security portfolio, IBM ISS - an established leader in security since 1994 - is the trusted security advisor to the world's leading businesses and governments, providing preemptive protection for networks and servers.

IPvista Belux (the Logix Belux business unit for network & security) will promote the whole IBM ISS offering through its network of resellers/integrators in the Belux market. IBM ISS brings a real added value to the IPvista security portfolio, which is now proposing to its partners intrusion & anomaly detection, intrusions prevention and unified threat & vulnerability management solutions. With IBM Security, Trend Micro, Vasco and Stonesoft, IPvista security - managed by Maud Gilson - offers to its partners a complete portfolio to answer to the major security needs of their customers.

Logix Belux, already well known for its knowledge on IBM SW and HW solutions, will benefit from its IBM experience to develop the IBM security offering into its network of resellers and integrators.

"We are very proud to be nominated as IBM ISS distributor. It will perfectly complement our solution portfolio and is a perfect match with our current security and non-security (IBM Tivoli, IBM Rational, IBM Websphere, Virtualisation portfolio, IBM Servers ...). It will be part of our IpVista, our business unit dedicated to Network and Security" says Cedric Doignie, Country Manager Benelux Logix Benelux.

The agreement with Logix Belux underlines the IBM ISS strategy to develop its Belux channel business: thanks to its network and experience for IBM and network & security markets, Logix Belux with IPvista is indeed the added value distributor to enable and recruit existing and new partners for IBM ISS solutions.

Frederic Lanoizelé, Channel Account Manager IBM Internet Security Systems: "We are very pleased to welcome Logix in our Belux Business Partner Community. The experience in security Logix/ipVista brings along, is an added value to the way IBM ISS brings its security offerings to the market. We're looking forward to a successful Business Partnership with Logix/IpVista."

About IBM ISS

IBM Internet Security Services (IBM ISS) provides security products and services that preemptively protect enterprise organizations against Internet threats. IBM ISS is the trusted expert to global enterprises and world governments. An established world leader in security for more than 10 years, IBM ISS delivers proven cost efficiencies and reduces regulatory and business risk across the enterprise. IBM ISS has commanded the leading edge of security innovation, inventing cornerstone technologies, such as vulnerability assessment and intrusion detection/prevention. IBM ISS products and services are based on the proactive security intelligence conducted by IBM's X Force® research and development team — the unequivocal world authority in vulnerability and threat research. IBM's X-Force discovers vulnerabilities and security flaws in computer networks and tracks emerging Internet threats. The X-Force serves as a

trusted security advisor to the U.S. Department of Homeland Security as well as many other federal, state and local government organizations, helping create governmental security standards and initiatives. With headquarters in Atlanta, IBM Internet Security Systems has additional operations throughout the Americas, Asia, Australia, Europe and the Middle East.

About IPvista Belux

IPvista Belux is the Logix Belux business unit dedicated to network & security solutions. Initially named network & security business unit, The IPvista Belux branding has been created in 2006 in order to demonstrate to the IT channel the distributor's determination to be considered as a major player in the Belux network & security market. Being a part of Logix Belux but with its own name, IPvista benefits continuously from the Logix Belux experience, branding, portfolio, organisation and network while maintaining a strong and independent identity.

This close relationship between Logix and Ipvista offers a big opportunity not only to the VAR's & ISS's that can contact Logix and/or IPvista depending on their business needs (even if they are offering infrastructure solutions including security or if their business is focused on security solutions only) but also to the vendors that can open new "doors" thanks to the Logix/Ipvista extended network of resellers in the infrastructure and network & security worlds.

Nowadays, IPvista Belux is distributing IBM ISS, Trend Micro, Vasco, Stonesoft (for security) and Enterasys, Avocent, Ipswitch, Avaya (for networking). For more information about the solutions, visit the Logix web site www.ipvista.be

About Logix Belux

Founded in 1998, Logix Belux (40 employees, € 58 M revenue in 2006), subsidiary of Logix Group is a leading e-business infrastructure solutions and services provider for IT professionals.

Logix Belux provides companies with a full range of infrastructure stacks (middleware, servers, storage, network and security) based on leading-edge partnerships in combination with innovative services through a network of value-added resellers, systems integrators, ISV's and consultants.

More than 450 partners in Belux beneficiate of Logix Belux technical and sales expertise as well as a real business development support through its full range of value added services (integration, training, logistics, marketing and financial). Logix Group has locations in France, Belgium, Luxembourg, Holland, Spain, Morocco (+21 NWA countries), Poland, Israel, Denmark, Finland, Sweden and Norway. For more information about Logix Belux, visit the website www.logix.be.

Contacts

IPvista Belux
Maud Gilson,
Manager IPvista security
e-mail: mau.gilson@ipvista.be
direct tel: +32 2 663 62 24